

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA



Application for Registration License

FILED

02/28/22

04:59 PM

A2202017

1 Application of

Traci.net Inc.

for Registration as an Interexchange Carrier
Telephone Corporation Pursuant to the
Provisions of Public Utilities Code Section 1013.

(Insert the full legal name of applicant in blank above; see
instruction 1)

Street address:

10 Fairway Drive Suite 131V Deerfield Beach FL 33441

Telephone: **(954) 354-7000** Fax No.: **(954) 426-8120**

E-Mail: **rachelc@traci.net**

**1.A. List all fictitious business names under which applicant
has done business in the last five years:**

N/A

2 Applicant is:
(Check only one; see
instruction 2.)

- | | |
|--|-------------------------------------|
| A corporation (attach good standing certificate) | <input checked="" type="checkbox"/> |
| A limited partnership (attach good standing certificate) | <input type="checkbox"/> |
| A limited partnership (attach good standing certificate) | <input type="checkbox"/> |
| A limited liability company (attach good standing certificate) | <input type="checkbox"/> |
| A general partnership | <input type="checkbox"/> |
| A sole proprietor | <input type="checkbox"/> |
| A trust | <input type="checkbox"/> |
| Other (describe) | <input type="checkbox"/> |

*Attach name, street address, and telephone number of applicant's
registered agent for service of process.*

*Attach list of the names, titles, and street addresses of all officers
and directors, general partners, trustees, members, or other
persons authorized to conduct the business of applicant at a
similar level.*

Attach resumes listing all employment for each officer and

	<i>director.</i>	
	<i>Attach list of all affiliated entities (see instruction 2)</i>	
3 Legal domicile of applicant is:	California <input type="checkbox"/> Other (identify): Florida <input checked="" type="checkbox"/>	
(Check only one; see instruction 3.)		
4 Applicant will operate as:	Switchless reseller <input checked="" type="checkbox"/> Facilities-based carrier <input type="checkbox"/>	
(Check only one; see instruction 4.)		
5 Applicant will provide service:	Statewide <input checked="" type="checkbox"/> In specific portions only (attach description and map) <input type="checkbox"/>	
(Check only one; see instruction 5.)		
6 Applicant <u>expects to</u> begin offering service in California on:	Upon approval (date)	
7 Applicant will provide: voice and data telecommunications only	True <input checked="" type="checkbox"/> Not true <input type="checkbox"/>	
(Check only one; see instruction 6.)		
8 Neither applicant, any of its affiliates, officers, directors,	True <input checked="" type="checkbox"/> Not true <input type="checkbox"/>	
<p>partners, agents, or owners (directly or indirectly) of more than 10% of applicant, or anyone acting in a management capacity for applicant: (a) held one of these positions with a company that filed for bankruptcy; (b) been personally found liable, or held one of these positions with a company that has been found liable, for fraud, dishonesty, failure to disclose, or misrepresentations to consumers or others; (c) been convicted of a felony; (d) been (to his/her knowledge) the subject of a criminal referral by judge or public agency; (e) had a telecommunications license or operating authority denied, suspended, revoked, or limited in any jurisdiction; (f) personally entered into a settlement, or held one of these positions with a company that has entered into settlement of criminal or civil claims involving violations of sections 17000 et seq., 17200 et seq., or 17500 et seq. of the California Business & Professions Code, or of any other statute, regulation, or decisional law relating to fraud, dishonesty, failure to disclose, or misrepresentations to consumers or others; (g) been found to have violated any statute, law, or rule pertaining to public utilities or other regulated industries; or (h) entered into any settlement agreements or made any voluntary payments or agreed to any other type of monetary forfeitures in resolution of any action by any regulatory body, agency, or attorney general. (Check only one; see instruction 2.)</p> <p>If your answer to this question is anything other than an unqualified 'True', please attach documentation and describe any such bankruptcies, findings, judgments, convictions, referrals, denials, suspensions, revocations, limitations, settlements, voluntary payments</p>		

or any other type of monetary forfeitures.

9 To the best of applicant's knowledge,	True Not true	<input checked="checked" type="checkbox"/> <input type="checkbox"/>
neither applicant, any affiliate, officer, director, partner, nor owner of more than 10% of applicant, or any person acting in such capacity whether or not formally appointed, is being or has been investigated by the Federal Communications Commission or any law enforcement or regulatory agency for failure to comply with any law, rule or order. (Check only one; see instruction 2.)		
If your answer to this question is anything other than an unqualified 'True,' please attach documentation and describe all such investigations, whether pending, settled voluntarily or resolved in another manner.		
10 Applicant will obtain a continuous bond, issued	True (attach documentation) Not true	<input checked="checked" type="checkbox"/> <input type="checkbox"/>
by a corporate surety company authorized to transact surety business in California, in the amount of \$25,000 that will be in effect during all periods of operation, and lists the California Public Utilities Commission as the obligee. Applicant will submit an Information-Only advice letter to the Director of the Communications Division containing a copy of the Applicant's executed bond within five business days after the effective date of the issuance of a registration license. (Check only one; see instruction 8.)		
11 Applicant has a minimum of (a) \$25,000 in	True (attach documentation) Not true	<input checked="checked" type="checkbox"/> <input type="checkbox"/>
the case of a switchless reseller OR (b) \$100,000 in the case of a facilities based applicant, in each case reasonably liquid and available to meet the firm's first-year expenses, including deposits required by local exchange carriers or interexchange carriers or (c) has profitable interstate operations to generate the required cash flow. (Check only one; see instruction 9.)		
12 Applicant has the required expertise to	True Not true	<input checked="checked" type="checkbox"/> <input type="checkbox"/>
operate as an interexchange carrier of the type indicated in the application.		
13 Applicant is eligible for an exemption from	True Not true	<input checked="checked" type="checkbox"/> <input type="checkbox"/>
tariffing requirements as set out in Commission Decision 98-08-031 and seeks such an exemption. (Check only one; see instruction 10.)		

I hereby declare under penalty of perjury under the laws of the State of California that the forgoing information, and all attachments are true, correct, and complete to the best of my knowledge and belief after due inquiry, and that I am authorized to make this application on behalf of the applicant named above.

Signed:



Name **Darin Gull**
Title **President**
Dated **01/19/2022**

Street
Address **10 Fairway Drive Suite 131V Deerfield Beach FL 33441**

Telephone **(954) 354-7000**
Fax **(954) 426-8120**
E-mail **daring@traci.net**

Principal Place of Business (if different from address on page 1).

Street Address **Same as above**
City
State
Zip
Phone No.

Traci.net Inc.

Attachment A

Registered Agent

Registered Agent:

Corporation Service Company

2710 Gateway Oaks Dr # 150, Sacramento, CA 95833

info@cscglobal.com

Phone: 916-641-5100

Traci.net Inc.

Attachment B

Company Officers

Company Officers:

Darin Gull, President

Malcolm Chapman, Vice President

Jeffri Fryer, Secretary

Rachel Coggins, Treasurer

10 Fairway Drive Suite 131V Deerfield Beach FL 33441

Phone: 954-354-7000

Fax: 954-426-8120

Traci.net Inc.

Attachment C

Resumes of Officers

Darin Gull
4801 NW 75 Street
Coconut Creek, FL 33073
954-803-8500
daring@traci.net

SKILLS SUMMARY

Extensive experience in marketing and sales, operations management, product vision and development, and financial management. Strong background in both people management and customer service with technical background and knowledge of networks, servers and routers. Emphasis on customer service and motivating staff towards excellence in customer Service.

EMPLOYMENT

President/General Manager 1991 - Present
TRACI Network Solutions, Inc.
Deerfield Beach, FL

- Grew company products from being a voice messaging company to include paging, cellular, webhosting and dialup services, Colocation, dedicated hosting, wireless Internet and VoIP. Turned the company into a leading Internet Service provider in South Florida
- Daily interaction with customers and staff. Interaction with customers is key in verifying quality of service.
- Developed and managed a sales team that tripled company sales.
- Identified the need for stronger infrastructure to handle rapid growth. Managed team to build customized billing system.
- Oversees internal operations, including managing and training support staff, technical staff, and billing and collections team.
- Continued research of industry trends to stay on top of market changes. Regularly review and adapt products and services to maintain competitive market share.
- Negotiated all wholesale and vendor contracts allowing the company to handle large growth without huge capital investments.

General Manager 1988 - 1991
Boca Raton Cyclery
Boca Raton, FL

- Managed salespeople and mechanics and was responsible for all vendor relations, insurance, ordering, bill payment and payroll.
- Took Company from under \$200,000 annual sales to over \$1 Million in annual sales.
- Changed image from a local bike store to a hi-tech leader catering to the areas top cyclists and tri-athletes. Broadened product line to include apparel, hi-tech equipment, and nutritional supplements.

Competitive Analyst 1986-1988
IBM MSP Division
Boca Raton, FL

- Responsible for testing and reporting to senior management on how IBM products compared to their competition.
- Worked on the development of what became industrial sector PC's used to replace mainframe computers on manufacturing assembly lines.
- Worked full-time as a co-op employee while attending Florida Atlantic.

Assistant Manager of Loss Prevention 1981 - 1983
Kmart Corporation
Bismarck, ND

Youngest assistant manager in stores history. Responsible for loss prevention and employee theft prevention.

EDUCATION

B.S. in Marketing with a minor in Business Management
Florida Atlantic University, Boca Raton, FL

RESUME

James Malcolm Chapman
3531 N.W. 26th Street
Lauderdale Lakes, Fl. 33311

Skills Summary: Extensive experience in starting a business from scratch and making it Profitable.

First Business 1966: Humble Oil Gas Station Dealer at 19 years of age.
I told Humble oil I wanted the station so I could start a car rental business. They said ok as long as I buy all of my gas and automotive products from them. It was located in downtown Delray Beach Fl on Federal Highway.

Second Business 1967: I started Econo Car Rentals.

1972: I sold both businesses to Richard Crysler.
I am proud to have provided an Income to 5 families for 6 years.

Third Business: 1973: Chapman Alarm Systems.

1985: Sold Chapman Alarm Systems to Security systems of Boca Raton.
I am proud of providing an income to 6 families for 12 years.

Fourth Business: 1986: I started Chapman Communications Inc. In 1989 I changed the name to Traci Network Solutions. In 1990 I changed the name to Traci. Net.
In 1987 I hired Jeff Fryer to take my place as a salesman. He did that times 10. I needed help so Jeff brought me Ed and Darin Gull who both turned out to be super salesmen. Darin volunteered to help me and he turned out to be much better than me so he gradually took my place. Darin now runs the business and calls me if he needs me.
We are proud to provide an income for 8 families.



JEFFRI M FRYER

TELECOMMUNICATIONS | WWW.TRACI.NET

OBJECTIVE

Detailed-oriented with 34 years of telecommunications experience. Current emphasis VoIP solutions or customers across the US.

SKILLS

Excellent customer relationships, good at promoting products, carriers, that is right solution for the customer's needs.

EXPERIENCE

DIRECTOR SPECIAL SERVICES • TRACI.NET • 1988 - PRESENT

Customer relations, selling direct, working with sub agents, closing sales, installation, customer support. Since 1986 we grew from a small voice provider to a premier partner of the major carriers for telecommunications.

ACCOUNT MANAGER • HERMAN MILLER • 1983 - 1988

Managed large corporate accounts, Florida Power & Light, Broward County, Miami Heat and more. Most accounts were over \$1,000,000,000ea per year in sales.

EDUCATION

B.S. BUSINESS ADMINISTRATION • 1984 • UNIVERSITY OF MARY

Bismarck, North Dakota

AA • 1980 • BISMARCK STATE COLLEGE

Bismarck, North Dakota

VOLUNTEER EXPERIENCE OR LEADERSHIP KREUL CLASSIC

Board member since 1990. National High School Basketball tournament to raise money for college scholarships for deserving students. To date



JEFFRIF@TRACI.NET



JEFFRI
FRYER@JEFFRIFRYER



954-688-3430



[HTTPS://WWW.LINKEDIN.
COM/IN/JEFFRI-FRYER-
76633527/](https://www.linkedin.com/in/jeffri-ryer-76633527/)

RESUME

Rachel Coggins

145 SE 11th Ave

Boynton Beach FL 33435

Summary

Accomplished accounts payable specialist with a high degree of professionalism and strong problem-solving capabilities. Maintains 100% accuracy in processing invoices. Proficient at vendor management and thrives in challenging, fast paced environment. Dedicated to providing current state-of-accounts reports to inform cash flow management decisions.

Highlights

- Vendor Management
- Bank Reconciliation
- Reporting
- Regulatory Compliance
- Budget Control
- Accounts Administration
- Organized
- Data Oriented

Experience

Accounts payable clerk

2008 to current

Traci.net – Deerfield Beach, FL

- Open and assign new vendor accounts.
- Coordinate approval processes of all accounts payable invoices.
- Balance batch summary reports for verification and approval.
- Research and resolve all payment problems.
- Revamped accounting quality systems to prepare for important audits.
- Coded the general ledger to efficiently process vendor invoices.

Wife, Mother Home Maker

2002 - 2008

- Maid
- Cook
- Caretaker
- Spiritual leader
- Handywomen
- Nurse
- Auto mechanic
- Decorator
- Accountant
- Construction Worker
- Landscaper
- List goes on

Education

Ed Venture Charter School

2000 – 2002

High School Diploma

Traci.net Inc.

Attachment D

Certificate of Good Standing

State of California
Secretary of State
Certificate of Qualification

I, SHIRLEY N. WEBER, Ph.D., Secretary of State of the State of California, hereby certify:

Entity Name: TRACI.NET INC.

File Number: 4835925

Registration Date: 01/12/2022

Entity Type: FOREIGN CORPORATION

Jurisdiction: FLORIDA

The above referenced entity complied with the requirements of California law in effect on the Registration Date for the purpose of qualifying to transact intrastate business in the State of California, and that as of the Registration Date, said entity became and now is qualified and authorized to transact intrastate business in the State of California, subject however, to any licensing requirements otherwise imposed by the laws of this State and that the entity shall transact all intrastate business within California under the Entity Name as set forth above.



IN WITNESS WHEREOF, I execute this certificate and affix the Great Seal of the State of California this day of January 24, 2022.

SHIRLEY N. WEBER, Ph.D.
Secretary of State

Traci.net Inc.

Attachment E

Financial Information

FILED UNDER SEAL

Traci.net Inc.
Attachment F
Affiliated Entities

Traci.net Inc. does not have any affiliated entities.